



# COMPANY PROFILE

Safety & Operational Technology Solutions



*Quality can be affordable*





# Overview



Since our humble beginnings in 2018, Zamaka Services & Solutions Limited has grown from a small field service focused / driven team into a reputation company which now also offers a reliable range of innovative technology based premium production and safety related product solutions that caters for the Engineering, Automotive, Agriculture, Mining, Commercial, Industrial, Hospitality and Domestic industries.

Through the years we remained dedicated and focused on our first principle of business:

“Deliver premium quality safety and production focussed products that fits the purpose, reliably support these products with integrity and honesty by keeping our boots on the ground, in order to achieve the lowest total cost of ownership for our customers.”

In order to challenging the Status Quo, Zamaka Services & Solutions Limited recognize that customers are often subjected to inflated product and / or service pricing based on either their geographical location, industry or industry norms. As Zamaka Services & Solutions Limited we are committed to challenge and change this narrative by actively seeking new and more efficient ways to provide products, solutions and services at fair market value.

With more than 20 years of hands-on experience and expertise across multiple industries, both our operational and management teams are intimately familiar with the various challenges our customers face on a daily basis. This allows us to offer tailored solutions that address the unique / specific customer requirements, ensuring that we add tangible value to their operations.

As a company we always strive to be actively involved in the day-to-day operations of our customers and to work alongside them. This proximity allows Zamaka Services & Solutions Limited to be.....

**Your trusted partner on the ground.**





# Introduction



Zamaka Services & Solutions Limited is a Zambian based and registered company with a staff compliment consists of technically qualified Zambian personnel with years of experience in manufacturing, sales and technical product support which ensures we remain at the forefront of what we can offer.

Our long-established client base reads as the industry who's who. These also represents a diverse set of client requirements and service delivery processes. Our success is primarily based on customising client requirements to create true commercial value for our customers.

Our strategic supply and distribution network are extensive and covers all areas within which we operate. Distribution is facilitated through multiple shipping and freight forwarding service providers. Even though warehousing is generally maintained by our suppliers, localized warehousing options is available.

Utilizing our geographically well-positioned and extremely reliable product suppliers we can guarantee goods will be delivered on time to minimize any unforeseen back orders or unnecessary down time. Deliveries are carried on various Inco Terms and expected delivery lead times is well within industry standards. Urgent / unplanned or last-minute orders are also dealt with timeously and efficiently.

Since our establishment in 2018, we have proven to be a trusted and dependable partner, committed to providing solutions tailored to the specific needs of our valued customers.

Zamaka Services & Solutions' foundational strengths are built on our extensive operational experience, deep technical knowledge, and a broad network of resources. These strengths empower us to consistently deliver fit-for-purpose solutions with the emphasis on minimizing the total cost of ownership for our customers.



#### **CUSTOMIZED FABRICATION**

Highly Qualified Boilermakers and Fitters to Fabricate any Specific item. We also offer aftermarket fitments of offroad equipment



#### **INDUSTRIAL TOOLS & EQUIPMENT**

We Supply any Standard, Non-standard, Specialized and Heavy Duty Industrial Tools and / or Equipment



#### **FIELD SERVICE & ON-SITE SUPPORT**

Client specific on-site support and / or field service options available, Including Truck Part Supply & Fitment



#### **AUTO ELECTRICAL REPAIRS, PARTS & COMPONENTS**

Own workshop or can be done at client premises. Electrical Harnesses & Components, EPS, Batteries, Starters, Alternators & HVAC Systems



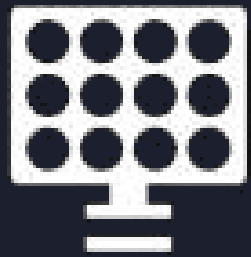
#### **TYRE, BATTERIES & ASSET MANAGEMENT SOLUTIONS**

Reliable Tyre, Batteries & Asset Management Solutions Providing Real-time data and Accurate Reporting



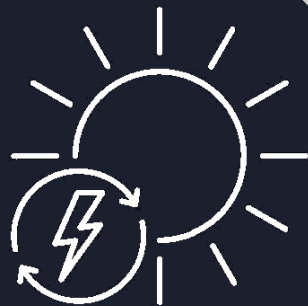
#### **LOCK-OUT & ISOLATION SYSTEMS**

Customizable & Customer Specific Lock-out / Isolation Boxes and Key-Control Systems



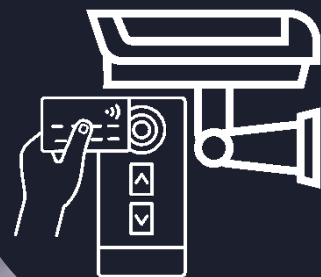
### LIGHTING SOLUTIONS

Quality LED & HID Work lights, Driving Lights, High-bay Lights, Flood Lights as well as underground LED Strip Lighting



### ALTERNATIVE POWER SOLUTIONS

Solar powered Inverter Systems with Bulk Battery Storage. We offer from Domestic up to industrial size



### SURVEILLANCE & ACCESS CONTROL

T&A, Biometrics, Breathalyzers, Facial Recognition, Geofencing, Driver ID & Authorization



### FLEET MANAGEMENT SERVICES

Telematics, Accurate Cross border Vehicle Tracking, Real Time Reporting, Real-time load view ability, Driver Behavior & Management



### PROXIMITY DETECTION & FATIGUE MANAGEMENT SOLUTIONS

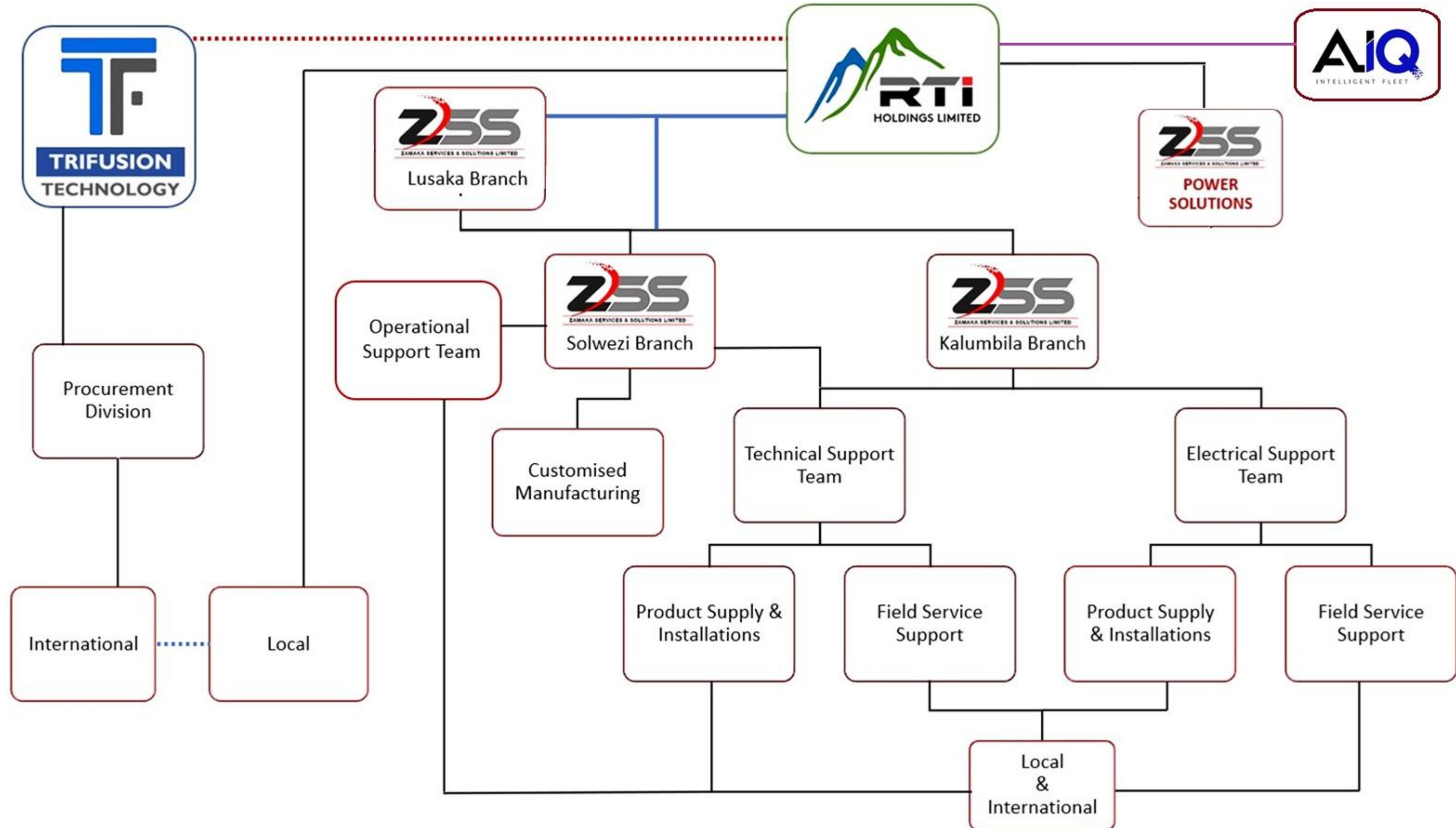
Various Solutions Available, Reliable Data Management and Accurate Reporting, Change Management Assistance



### BULK FUEL STORAGE MANAGEMENT

Most accurate System in Africa. All data available on secure API access for integration with 3rd party software applications





# Procurement Partner



- In collaboration with our international procurement partner, Trifusion Technology (PTY) Ltd, our procurement division specialize in both local as well as international procurement and supply chain logistics management.
- With a worldwide network of suppliers and manufacturers we have the ability and expertise to source, procure and supply virtually any product or service our customers require.
- Our transparent, reliable and efficient service ensure our customers' peace of mind. Not only do we save our customer unnecessary cost and / or time delays, but by consolidating all orders from various suppliers through our one supply channel, we make the control & tracking of all those small / individual orders so much easier and much more convenient for our customers.
- Both Zamaka Services & Solutions Limited and Trifusion Technology (PTY) Ltd are both conveniently situated close to airports and freight routes, enabling us to receive and dispatch goods timeously and efficiently.
- Whenever required to do so, we can also make use of affiliated and approved warehousing facilities in various distribution locations.
- There is absolutely no reason why production downtime need to be costly as well





# Customer Base



Fertilizers. Seed. Grain.





# Contact Details



## LUSAKA OFFICE:

Stand J8  
Bata Boulevard  
Showgrounds  
Lusaka  
Zambia



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Solwezi,  
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